

Message Text

UNCLASSIFIED

PAGE 01 JAKART 05037 190412Z
ACTION COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 CCO-00 PASO-00 /021 W
-----072169 200321Z /66

R 190230Z APR 78
FM AMEMBASSY JAKARTA
TO SECSTATE WASHDC 8211

UNCLAS JAKARTA 5037

TO: TAYLOR INSTRUMENT CO.
DIVISION OF SYBRON CORP.
ROCHESTER, NEW YORK
TELEX NO.978413

E.O. 11652: N/
TAGS: BEXP, ID
SUBJ: TRADE INQUIRY-TAYLOR INSTRUMENT COMPANY, ROCHESTER,
N.Y.

1. MESSRS. ASKADI AND DANIEL OF PT. INECCO WISH(LTD).
HAVE CONTACTED US RE AN ORDER THEY PLACED WITH YOU
BY TELEX FEB.18 BASED ON YR PROFORMA INVOICE BUT
SAY THEY HAVE HAD NO REPLY. ORDER FOR 600 ROLLS
PART NBR. 82 S-410 RANGE 0-100-0-10 SGRT. INECCO'S
CUSTOMER. PERTAMINA, THE STATE OIL COMPANY, REQUESTS
DELIVERY NLT MAY 15. THUS INECCO REQUIRES
CONFIRMATION OF ORDER ASAP AND SHIPMENT BY AIR.
PERTAMINA IS IMPORTANT CUSTOMER AND INECCO DOES NOT
WISH FAIL THIS ORDER AS IT WOULD DAMAGE THEIR
REPUTATION. FURTHER, INECCO SAYS FOLLOW ON ORDERS
LIKELY.

2 INECCO SHOWED US FILE OF CORRESPONDENCE AND
TELEXES, NOTING THAT YOU APPOINTMENT OF INECCO AS
YOUR DISTRIBUTOR AS STATED THEIR FEB.18 TELEX,
NOT RPT NOT REQUIRED TO COMPLETE THIS TRANSACTION.
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PAGE 02 JAKART 05037 190412Z

3. INECCO IS A MEDIUM-SIZE FIRM REPRESENTING
SEVERAL LINES OF HEAVY EQUIPMENT, INCLUDING MANY
U.S. COMPANIES. EMBASSY WTDR RECOMMENDS FIRM AS
SUITABLE TRADE CONTACT FOR AMERICAN COMPANIES.
FOR FURTHER DETAILS ON COMPANY CONTACT U.S. DEPARTMENT
OF COMMERCE DISTRICT OFFICE,

41ST FLOOR, FEDERAL OFFICE BLDG, 26 FEDERAL PLAZA,
FOLEY SQUARE, NEW YORK, N.Y. 10007, TEL.(212)
264-0603.

4. IF WE CAN BE OF ANY ASSISTANCE, PLEASE CONTACT
ROBERT GEHRING, COMMERCIAL OFFICER, AMEMB JKT 44218.
MASTERS

NOTE BY OC/T: PASSED ADDRESSEE.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 19 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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Original Previous Classification: n/a
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